Atria

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Leadership and development

- Atria Group is a regional consulting company that, in collaboration with renowned international partners, brings high-quality solutions to its clients in the areas of organizational, team, and personal development. Our mission is to support clients in transforming their ideas into concrete results.

- The foundation of our business is professional training and coaching programs, backed by expertise in leadership, effective communication, presentation skills, and business coaching. Through the use of various assessment tools, we support our clients in measuring the need for development activities and their impact on their business.

- Long-term partnerships with companies such as Erickson Coaching International (Canada), Kahler Communication (USA), Persona Global (USA), Saville Assessment (UK), and Workz (Denmark) have enabled us to, through the combination of all methodologies in our portfolio, meet the unique needs of our clients in the right way and at the right time.

Atria

Inhouse trainings

Sales and Negotiation

Persuasive Salesperson
Telephone sales
Successful Negotiator
Cooperation & Beyond

Leadership and Managerial Skills

Manager as a Mentor
Manager as a Coach
Transition to a Managerial Position
Goals - Setting, Monitoring, and Evaluation
Building High-Performing Teams
Innovative Decision-Making
Storytelling for Leaders
Awaken the Warrior Spirit
Outside of the Box Thinking

Expert Skills

Presentation Skills
Resilience - Stress Management
Conflict Management
Time Management
Internal Entrepreneurship
Emotional Intelligence
Competency Development
Train the Trainer
Competency-Based Interview
Project Management

Communication and Influence

PCM Communication
Assertive Communication
Influence - Strategies and Practice
NLP Communication
Persuasive Communicator

Business Simulations

Wallbreakers
Gamechangers
Playmakers
Hydro Laos Gamified Simulation

Open trainings

Erickson

The Art and Science of Coaching
High Performance Team Coaching

Saville Assessments

Competency Based Interview
Wave Personality Test

Persona Global

Persuasive Salesperson
Transition to a Managerial Position

NLP

NLP Practitioner
NLP Master
NLP Trainer

PCM

PCM Discover
PCM Advanced
PCM Trainer

Workz

Wallbreakers
Playmakers
Gamechangers

Coaching

Individual Coaching
Team Coaching
Group Coaching
Mentoring Sessions for ICF Accreditation

Assessment tools and reports

Management Action Profile (MAP)
Leadership Equity Assessment (LEA)
Organizational Agility (OA)
Sales Competency Assessment (SCA)
ValueView
Wave Professional Styles - Expert Repor t
Interview Guide
Onboarding Report
360 Performance Report
Sales Reports
Development Report
Coaching Report
Work Roles Report
Building Resilient Agility
Leadership Impact
Leadership Risk

eLearning

Gaminar
First Step to PCM
Erickson PLUS
Micro NLP
PC Gameplan

Projects

Organizational Culture Change
Improving Organizational Efficiency
Enhancing Team Efficiency
Leadership Development Aligned with Business Needs
Developing the Sales Potential of B2B Sales Teams

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